



## 2002 PAC Winner

Mr. Lin

Mr. Lin is recognized in the Asian glass-making arena as a leader in the introduction of new glass technology to the region. As a result of his efforts, the Taiwan Glass Industry Group has grown rapidly to become a leading manufacturer of float glass, rolled glass, glass containers, tableware, fiberglass, and woven glass fiber fabric.

Because of his work in building a successful glass export business, Mr. Lin not only received recognition from the Taiwan government, but also became chairman of the Taiwan Glass Industry Group.

In 1964, when the United States aid to Taiwan was terminated, the Taiwan government, needing to gain foreign exchange funds through exports, called upon Mr. Lin to build a plant capable of producing glass of exportable quality. He accepted the challenge, and with only 27 shareholders built a plant making sheet glass by the Fourco process for 150 million Taiwan dollars.

With a license from Pilkington, Mr. Lin installed his first float glass furnace in Taiwan, and followed that with two more furnaces. He has since built two float glass lines in China; a third in Chengdu is under construction, and a fourth plant is on the drawing board. The Chengdu plant will bring the corporation's total capacity to over 1 million tons of glass per year.

The Taiwan Glass Industry Group is also recognized as one of the top five fiberglass manufacturers in Asia, producing 50,000 tons per year. Much of this glass fiber is woven into fabric that is used as reinforcement in the plastic circuit boards for the very large electronic industry of the region.

Mr. Lin attributes his company's success to its willingness to learn about and adopt new glass processes. He has personally made 40 trips around the world, visiting suppliers and industry leaders in search of the latest technology.

The company continues to expand the glass industry in China from retained earnings. Today, the corporation is worth 112 billion Taiwan dollars (\$960 million US) in paid-up capital, with 35,000 shareholders, and is debt-free. In 2001, the company had revenues of \$407 million US and employed 5,700 people.

Y.C. Lin was presented with the Phoenix Award at a formal banquet September 13, 2002 in Portland, Oregon.